



£30,000
*Minimum 1st Year Earnings**

Job Description Sales Advisor

Reports to: Sales Director
Department: Sales
Location: Segensworth

Purpose of Role

Our Sales Advisors build strong relationships with our clients and support them throughout their entire claims process. We are looking for ambitious, motivated high achievers who relish working to and exceeding targets.

The role is telephone based, liaising with other departments to ensure a satisfactory resolution for clients, whilst building a successful pipeline by encouraging them to recommend their friends and family. The successful candidate will be rewarded with a competitive salary with uncapped OTE. This is a significant opportunity to be part of a flourishing business in a thriving industry; as such we are seeking a high calibre of candidate.

Key Responsibilities

Key responsibilities for this role include:

- Provide an excellent level of customer service to your customers as they undergo the claims process.
- Troubleshooting and aiding the Business Support team in ensuring each claim reaches a satisfactory conclusion.
- Ensure application forms are chased and turned into received cases.
- Communicate offers of compensation to customers.
- Motivate customers to refer their friends and family by educating them on the PPI scandal.

Personal Profile

This role would suit someone with the following abilities:

- Proven track record as high achiever in a target driven sales environment
- Ability to relationship manage a large volume of customers
- Very strong work ethic and willingness to go that extra mile.
- Ambitious and motivated
- Highly organised with time management skills
- Good intra-team communication skills
- Sound judgement based on facts

Qualifications and Experience

- Educated to GCSE level (or equivalent) including English and Maths
- Preferably two years experience in a sales environment
- Financial service experience is desirable, but not essential

Package

- Subsidised gym membership
- Free parking
- Company events
- Staff reward events
- Pension package

** We offer this because we know you'll earn more. Further details can be obtained on request or at interview.*

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